



Pricing Proposal

1. Fee Proposal. Complete the following table identifying the cost to be charged for each of the four years of the engagement:

	Year One	Year Two	Year Three	Year Four
Audit fees to be charged for the engagement.				
Estimate of other expenses (including travel).				
Total				

Describe what the maximum fees include. Specifically, does it include responding to periodic technical questions? Explain the firm's policy on separate billings for inquiries. Also, please provide a description of the other expenses.

2. Complete the following table for hourly billable rates for any audit services that would be billed on an hourly rate for extra services not included in the Fee Proposal:

Classification	Hourly Rate/Hours Budgeted Year 1	Hourly Rate/Hours Budgeted Year 2	Hourly Rate/Hours Budgeted Year 3	Hourly Rate/Hours Budgeted Year 4
Partner				
Manager				
Staff Accountants				
Clerical/Administrative				

3. Discuss the relationship between your fee proposal and your expectation of the assistance UC Hastings will provide during the audit. Please also discuss ways UC Hastings can contain the cost of this engagement, including how your firm uses technology to minimize costs for a more efficient audit.